



**Clifton Boyd, Jr., Founder  
President of B&L Supply**

Clifton Boyd, Jr. is the President and Founder of both B&L Supply Inc. headquartered in St. Paul Minnesota and B&L Supply Inc. of Colorado which is headquartered in Centennial Colorado. B&L is a wholesale distribution firm of electrical commodities, lighting products, devices & switches, generators, switchgear, pipe & wire, industrial maintenance supplies, and Personal Protection Equipment (PPE). The major markets that both companies serve are construction, commercial, residential, industrial, governmental, and private sectors.

Clifton founded B&L Supply Inc. as a sole proprietor in 1997 where the primary focus initially was on the sale of electrical and lighting supplies to commercial and governmental markets. B&L Supply Inc. soon expanded its product line to include additional electrical commodities, MRO supplies, hospital products, chemicals, and PPE supplies. Clifton was able to increase his customer base, allowing him to add administrative and sales positions to enhance the company's growth. B&L now entering its 23<sup>rd</sup> year in business, with six employees and \$8 million in annual sales.

In 2017, Clifton developed expansion plans to include a second location in Centennial Colorado. This new company has grown rapidly with seven employees and a growing customer base. The business climate in the Colorado area is both very strong and vibrant within various markets.

Both B&L firms are 100% African American owned with multiple certifications in various states. These certifications allow B&L the opportunity to compete for business as a stand-alone entity as well as partnering opportunities with larger major firms to bid jointly on projects.

Prior to starting B&L Supply Inc., Clifton held various roles at Unisys Corporation over his 15 years career with the firm. While serving as The External Service Vendor Manager for seven years he developed Unisys' inaugural diversity services program. He held other roles while at Unisys, including Regional Support Manager, Divisional Equipment Coordinator, and Associate Accounting Analyst.

Clifton earned a Bachelor of Science Degree in General Business with emphasis in Management, Marketing, and Transportation from Mississippi State University.